

Workshops & Training

IDENTIFY | IMPLEMENT | INSPIRE



www.mkresultsllc.com

All workshops and training topics can be personalized to the needs of your organization.

Workshops & Training

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"The Road to Equity"

AUDIENCE

Educators, Students, Leadership, Principals,
Assistant Principals, Human Resources,
All Public Service Professionals,
Businesses (small or large)

DELIVERY

Half-Day Training
One-Day Workshop
Two-Day Workshop

DESCRIPTION

"A friendly conversation" is a moving experience of authenticity in a safe environment creating opportunities for participants to learn to be more understanding, empathetic, and willing to embrace the differences in others, as we all strive to live in a more equitable world. What is equity, diversity, culture, and inclusion mean? How to have tough, yet necessary conversations? What are implicit and explicit bias? How does this translate to your organization, whether school, business, or government entity?

The workshop, "Road to Equity" will address topics, such as: Building Relationships, Professional and Appropriate Workplace Culture, Five Pillars to an Equitable Organization, Finding Your "Why" and How it Connects, Equitable Outcomes, Equitable Best Practices in Leadership, Culturally-Responsive Leadership, Culturally-Responsive Pedagogy, Culturally-Responsive Communication, All means All, and Leading with Intention in 2020.

Join our conversation to embark on a journey of self-awareness that leads to action + results!
All designed to help facilitate an experience to transform your organization on the path to peak performance.

Services:

- Equity, Diversity, Inclusion Workshop & Solutions
- Consulting Services for Equity | Diversity | Inclusion
- Strategic Planning and Goal-Setting
- Team and Leadership Development
- Keynotes
- Training, Presentation, Event

OUTCOME | RESULT

- Greater comprehension on the difference between equality and equity
- Define and understand the importance of culture and impact on our lives
- Examine and evaluate privilege, patterns of interactions, social inequities, and how biases, directly or indirectly, impact our those around us (co-workers, students)
- Develop a "growth" mindset and goal-setting to turn awareness into action
- Analyze the achievement gap and utilize data to drive next steps
- Verbalize what equity looks like, sounds like, and feels like
- Create a culture where ALL students succeed by understanding the inequities and barriers to learning for students of color and economically disadvantaged students
- Identify and recognize bias and how they manifest in personal and professional life
- Improved performance, morale, climate
- Analyze local, state, and national achievement gaps
- Utilize statistical data to drive next steps
- Improved communication and understanding of cross-cultural differences
- Define and understand micro-aggression
- Identify areas of improvement and self-reflection
- Understand cultural differences as they relate to communication, team work, negotiation, background, and leadership

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AMPLIFY YOUR CAMPUS WITH DYNAMIC PROGRAMS DESIGNED TO UNDERSTAND BIAS, CHALLENGE MINDSETS, AND PRODUCE RESULTS!



"Closing The Gap"

AUDIENCE

Educators, Students, Leadership, Principals, Assistant Principals, Human Resources, All Public Service Professionals, Businesses (small or large)

DELIVERY

Half-Day Training
One-Day Workshop
Two-Day Workshop

DESCRIPTION

The Road to Equity presents Closing the Gap: Barriers to Learning

In 2003, Nelson Mandela proclaimed, "Education is the most powerful weapon which you can use to change the world." Knowing the importance of education and its power, education has the ability to change the narrative in the life of our students. However, in education, there is no one-size-fits-all algorithm that can be applied to ensure ALL students obtain their education despite us understanding its importance. The path to success for many of our students consists of roadblocks and detours that we have not had to experience ourselves. In this workshop, we discuss the different barriers to learning for students to help educators better meet the needs of their students. We go beyond the physical barriers and discover ways to become a #barrierbreaker.

Participants encouraged to interact, self-reflect, and be open to learning.

OUTCOME | RESULT

- Understand the layers of barriers to learning for students
- Analyze local, state, and national achievement gaps
- Identify and recognize bias and impact in personal and professional life
- Understand cultural differences as they relate to communication, team work, negotiation, background, and leadership
- Improved performance, morale, climate
- Identify areas of improvement and self-reflection
- Utilize statistical data to drive next steps
- Improved communication and understanding of cross-cultural differences
- Define and understand micro-aggression
- A personal and professional plan for organization
- Celebration of differences through guided conversations

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THE ROAD TO EQUITY

Five Pillars to an Equitable Classroom

Essential Questions:

Are you looking for a culturally-relevant learning experience focused on equity, diversity, and inclusion?

Are you looking for best practices to serve **all** students on their individual path to success?



Personalized Workshops & Training
NOW BOOKING

Visit our website to learn more.

www.mkresultslc.com

"Five Pillars to an Equitable Classroom"

AUDIENCE

Education - All Levels & Positions
Public Servants

DELIVERY

Half-Day Training
One-Day Workshop
Two-Day Workshop

DESCRIPTION

The Road to Equity presents The Five Pillars of an Equitable Classroom

What is equity and what does it have to do with education? What does equity look like, sound like, feel like?

The Center for Public Education defines the term as follows: "Equity is achieved when all students receive the resources they need so they graduate prepared for success after high school." Equity simply translates to "*fairness*." Despite the simplistic definition, the simple truth is that the achievement gap is not closing for a large amount of our students. In 2015-16, there were an estimated 3,827,100 public school teachers in the United States. Slightly more than 80 percent of them were white, while less than half of students were white. Source: National Center for Education Statistics

We are not in need of another teaching strategy for literacy or a magic formula to make students behave, we are in need of culturally-relevant pedagogy infused with culturally-relevant learning experiences. Educators are experts on their content, but never receive training on how to teach someone who does not look like them or come from the same background beyond physical differences (national origin, religion, disability, race, etc.). MK Results, LLC. and its team of collaborative educators seek to change the narrative by closing the achievement gap through culturally-relevant pedagogy.

Our engaging and dynamic training, equips educators and leaders with FIVE pillars to be #barrierbreakers in schools by changing the narrative and giving each student the access and opportunity to success without being clouded by biases, discrimination, low expectations, stereotypes, etc. Our experience is deeply-rooted in diversity and culturally-relevant pedagogy to meet the needs of all students regardless of race, socio-economic status, disability, language, religion, political affiliation, geographic location, etc.

OUTCOME | RESULT

- Greater comprehension on the difference between equality and equity
- Define and understand the importance of culture and impact on our lives
- Develop a "growth" mindset and goal-setting to turn awareness into action
- Analyze the achievement gap and utilize data to drive next steps
- Can verbalize what equity looks like, sounds like, and feels like
- Improved performance, morale, climate
- Utilize statistical data to drive next steps
- Define and understand micro-aggression
- Analyze the national, state, local achievement gaps
- Identify areas of improvement and self-reflection
- Create a culture where ALL students by understanding the inequities and barriers to learning for students of color and economically disadvantaged students
- Identify and recognize bias and impact in personal and professional life
- Improved communication and understanding of cross-cultural differences
- Understand cultural differences as they relate to communication, team work, negotiation, background, and leadership
- Examine and evaluate privilege, patterns of interactions, social inequities, and how biases, directly or indirectly, impact our students

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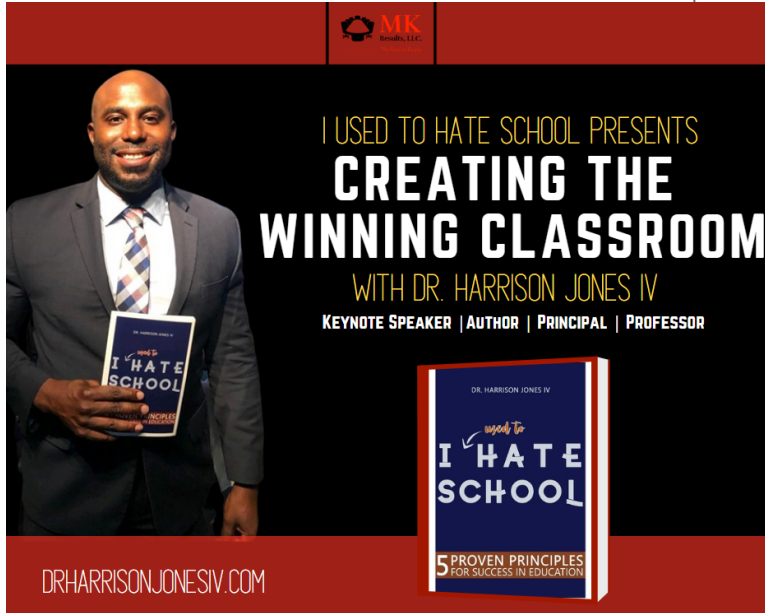
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I USED TO HATE SCHOOL "Creating A Winning Classroom"

AUDIENCE

Education - All Levels & Positions
Public Servants

DELIVERY

Half-Day Training
One-Day Workshop
Two-Day Workshop

DESCRIPTION

Being a teacher is an extremely challenging profession and highly underappreciated. Schools are failing left and right and teachers are getting burnt out quicker than ever. People are leaving the profession because of low salaries and crazy expectations with standardized testing. This book is to help educators reconnect to the real reasons they chose to teach. The principles of rigor, results, rti, leadership, and reflection implemented with love are essential for success as an educator. Along with these principles, there were key rules to follow in order to maintain personal career growth and find success in education. This book informs educator's on how to practice education with love which is quintessential to any educators progression.

Learn FIVE proven principles for success in education from our educational experts. Our program is designed to motive and inspire - reinvigorating the passion we have for education. Dr. Jones' primary mission is to build teams that work together to transformation organizations. He is focused on spreading knowledge, inspiration, and wisdom that can entertain, cultivate and inspire educators everywhere. He believes Nelson Mandela was right on the money when he said, "Education is the Most Powerful Weapon which you can use to change the world."

Let MK Results, LLC. transform the dynamics of your campus with the attitude of success to create a winning classroom!

OUTCOME | RESULT

- Develop your "why" and how it connects
- Examine, identify, and discuss school experience
- Develop a "growth" mindset and goal-setting to turn awareness into action
- Analyze the achievement gap and utilize data to drive next steps
- Identify and celebrate staff, students, and subjects
- Learn to fall in love with school all over again

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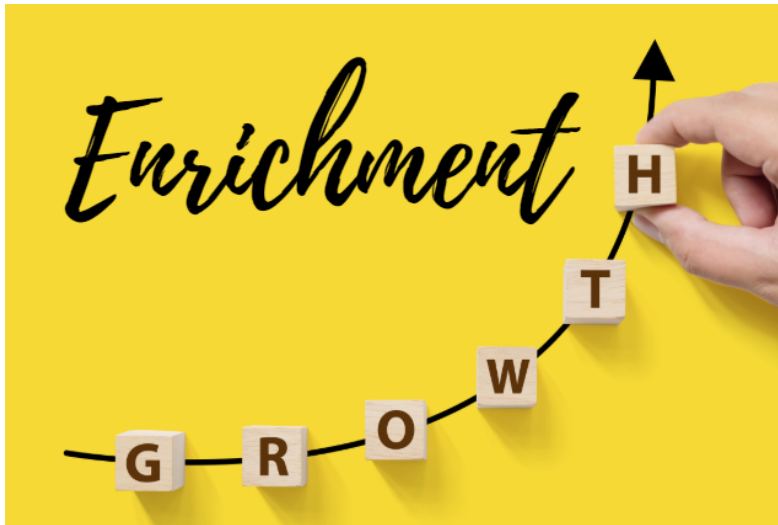
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Enrichment

AUDIENCE

Management & Leadership
New Hires | Graduates
Entrepreneurs
Any employee interacting with customers

DELIVERY

One-Hour Training
Round Robins
One-Two Day Trainings
Length can be customized to needs.

DESCRIPTION

MK RESULTS, LLC. seeks to continue growth and development using a holistic approach. We offer workshops and training that can be personalized for the needs of your business or organization.

- **Morale, Climate & Culture:** These topics do not just happen overnight, but must include leaders who are intentional and willing to adjust the temperature when needed. A healthy and welcoming culture helps organizations meet their goals and improves employee satisfaction. How do you create an inclusive culture at your workplace? Learn and discuss best practices in order to ensure each person is respected and valued.
- **Empowering Leaders to Embrace Diversity:** Learn the Three C's to cultivate a collaborative community work environment. These tools are handy and applicable as we address ways to empower leaders understand the strength of diversity, shared experiences, and learn to leverage in order to inspire the next generation as we lead by example.
- **Transformational Leadership:** Leaders will learn to re-think, evaluate, and team-build to identify change within their organization, implement a collaborative vision, and inspire self and others to create, commit, and engage. Transformational Leadership is critical to employee retention, well-being, and organization's results! Participants will learn leadership styles, and skills to make effective changes to transform their organization.
- **Soft Skills:** The dictionary defines soft skills are personal attributes that enable someone to interact effectively and harmoniously with other people. In our world, in our schools, and in our workplace, communication is interaction and we all know a positive attitude can go a long way. Whether to brush up on reminders or if you need to train new or current employees, our workshop will help gain or enhance key soft skills to improve your talent and productivity. Soft skills include: interpersonal, social, communication, attitude, teamwork, and leadership.
- **Business Etiquette:** If your company needs to polish up on skills or host an interactive training, join us in 'A Friendly Conversation.' Presentation is everything, and how professionals present themselves is a reflection of the organization, product, or service. Learn the in's and out's of various forms of etiquette related to business (dining, travel, email, phone, text, tipping, attire, communication, meeting, and more). Our seminar incorporates your specific needs, goals, and company culture.
- **Organization, Planning, and Time Management (SYSTEM):** Be more productive and meet your deadlines sooner. Learn the most effective ways to manage time through our systems approach to overhaul procrastination and frustration with productivity and focus. Don't let your business fail because your lack of management... discover ways to combat pressures, manage conflicting demands, and master tasks with ease! Take control of your time and everything else will fall into place.
- **Quality Customer Service:** Today, great business depends on great relationships. Great customer service experiences can deliver a sale, create repeat customers, and set you apart from the competition. By focusing on customer service, you are committed to growing and sustaining your business. Learn and explore best practices designed to improve interaction with other employees, customers, patients, etc. We can assist you in helping design standards for quality and consistent service experience. Our focus is specializing in equity, diversity, and culture.
- **Job Interview Skills & Training:** Invest in YOURself! Prepare for your future by building your confidence, participating in mock interviews, and learning how to set yourself apart to stand out and SHINE! Let us 'Set YOU up for Success' by coaching, preparing, and practicing with you on the skills, tips, and traits employers are seeking out. It will begin with 'A friendly conversation', helping participants to feel comfortable, poised, and prepared for their big day. Whether an interview for a job, internship, college admissions, or just seeking to sharpen your communication skills—THIS is the one-on-one session personalized for YOU!

OUTCOME | RESULT

- Participants will learn various leadership styles and how to develop their own voice to transform their culture and be a positive influence.
- Define the impact of culture on business relationships.
- Practical hand-on techniques to apply immediately
- Develop a posture of confidence
- Understand norms from other cultures
- Make connections between culture, leadership, skills, performance, and results
- Utilize statistical data to drive next steps and understand the "WHY"
- Create culture profiles and a measurable plan based on a plethora of sources
- Assess and improve your organization's customer service standards and norms
- Discuss the importance of soft skills and the impact they have on your organization
- Apply and practice use of soft skills and interactions
- Gain self-awareness of your current communication skills and culturally-appropriate interaction
- Understand cultural differences as they relate to communication, team work, negotiation, background, and leadership
- Understand the difference between a growth mindset and identify a fixed mindset
- Define and quantify culture and climate in order to initiate and track data-driven organizational change
- Analyze your strengths and talents to extenuate
- Learn to foster a collaborative team environment
- Learn best practices and develop a strategic organizational plan to prioritize, manage, and master

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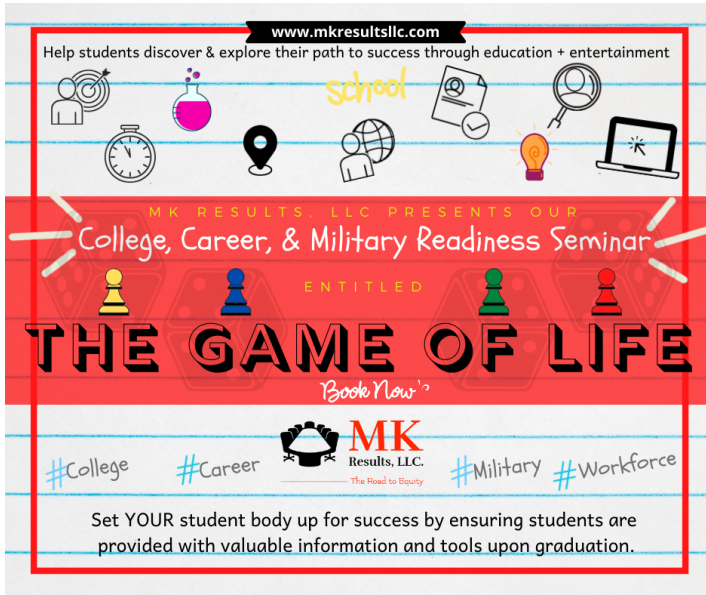
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College, Career, & Military Readiness Seminar

ENTITLED "The Game of Life"

AUDIENCE

5th grade and up
Parent Workshop

DELIVERY

1-2 hours
Length can be customized to needs.

DESCRIPTION

MK Results, LLC. is dedicated to preparing students for life beyond the classroom.

Set your student body up for success by ensuring your students (and parents) are provided with valuable information and tools upon graduation. Many students are making current decisions about their future without being educated on *all* their options. Our goal is to expose students to the various options available on their path to success and empower them through education and entertainment. Our interactive and student-centered content allow students to navigate and understand the multiple pathways to success (college, career, military). We believe the earlier students and parents are educated and exposed to information, the better they are to make informed decisions - saving time and money. MK Results, LLC. and its speakers are passionate educators ready to create an experience of learning through laughter and interaction. Which choices move you three spaces up? What choices move you two spaces back? And, what choices keep you in the same spot?

Our program aligns with the CCMR indicators and helps to transform mindsets to become college-ready. Contact us today!

OUTCOME | RESULT

- Create a college-ready campus culture
- Inspire students to find their strength and apply it to their life
- Appreciation of education
- Understand, discuss, and evaluate the advantages and disadvantages of each pathway
- Discover and explore success in under-represented subgroups (race, gender, disability)
- Explore and gain knowledge on the various choices and outcome
- Think critically about their future
- Learn from the experiences of real people who went through each pathway
- Understand the value and cost of post-secondary education
- Career Exploration
- Explain the importance of short-term and long-term planning

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Parent & Community Workshops

AUDIENCE

School | Group or Club | Church | Organization
Parent(s) , guardian(s), or anyone who will have
any interaction with children of any age

DELIVERY

One-hour sessions
Round Robins

Length can be customized to needs.

DESCRIPTION

Parent workshops have a positive impact on the entire household. Regardless of race, income-level, religion, or politics, kids are kids. And, in today's ever-changing world, it can be overwhelming and you can feel like you are failing (especially if you have social media - *the pressure!*). Parent and Community Workshop Series are designed to empower families as advocates + partners in their child's education. Our workshops provide families with useful information on topics promoting positive and healthy partnerships to address the academic, social, and emotional needs of families.

MK Results, LLC. offers a learning opportunity to provide resources, knowledge, enrichment, and strategies to foster success at school *and* home. We understand the partnership of parent + school and want to help you find ways to advocate for your child.

Workshops and seminars are designed to maximize learning, increase knowledge, and self-awareness.

Topics include an array of topics on parent workshops and effective best practices, bullying, digital citizenship, internet safety, college readiness, family dynamics, self-care, how children develop, learning styles, advocating for your student at school, barriers to learning, behavior management, building confidence in kids, life after graduation, and more! All topics can be viewed on the Parent Workshops attachment.

Book MK Results, LLC. for summer sessions or before and during the school the school year. Contracting opportunities available.

OUTCOME | RESULT

- Understand, create, and discuss best practices for effective parenting
- Create and model an environment where participants feel safe to engage and interact
- Role-playing to practice scenarios with children
- Increase confidence by gaining new ideas and knowledge
- Engage with other parents and school employees to develop a partnership based on mutual respect with the mutual goal of student success
- Understand the realities of the world their children face and how to equip them with the skills and tools to be successful
- Learn ways to support students' excitement and pressures of school and how to plan for their future
- Understand educational legislation changes as it pertains to graduation, state testing, and standards
- Identify the central influence on a child's development
- Increased student literacy
- Increased educational achievement tied to strong family engagement
- Identify best practices with schools when advocated for your student
- Understand college, career, and military readiness and how it applies to their student

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PARENT WORKSHOPS



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Breaking Generational Cycles

Fostering Self-Esteem & Building Confidence

Positive Reinforcement & Direction

Communication Strategies

Literacy, Language, and Love

Coping Skills and Solutions

Separation Anxiety

How to Communicate with Educators

Tips for Parenting Teens in 21st Century

We Learn Differently: Learning Styles

Managing and Dealing with Stress

Reducing and Managing Academic Stress

Defensible Decisions

Family Dynamics

Mental and Emotional Health

How Children Develop

Barriers to Learning

How to advocate for you child

Talking about difficult or sensitive topics

Healthy Living and Cooking

Supporting or Enabling? How to Decipher

Behavior Management at home

Natural Consequences

Building Resiliency

Self-Care: What does it look like? What does it sound like?

Electronic Cigarettes and Vaping

How to get involved in your child's school

Technology Responsibility: Digital Citizenship

Social Media

Work and Life Balance: Is it possible?

Growth Mindset

Motivating Your Student in and out of the classroom

Life After Diploma: Planning Your Child's Future

Pop Culture and Its Impact

MK Results, LLC. offers Parent and Community Workshop Series to provide resources, knowledge, enrichment, and strategies to foster success at school and home.

Book MK Results, LLC. for summer sessions, before and during the school. Contact our office today to schedule your sessions for next school year and leave the rest to us!

TOPICS

